

November 11-12-13, 2020 | SEOUL COEX, REP. OF KOREA

# For any questions or more detailed information, please contact us

Tel: +33 1 58 36 15 86 Mail: exhibitors@jeccomposites.com www.jec-asia.events

# **EXHIBITOR'S CONTRACT**

Please complete the 4 pages of this contract, scan it and email it in PDF format to **exhibitors@jeccomposites.com** When we receive your contract, we will send your access codes to the Exhibitor's platform on the following link: https://exhibitors.jec-asia.events/

# YOUR COMPANY

Company name:		VAT numbe	r:
Address:			
ZIP:	State:		
Country:		City:	
Phone number*:		Fax number:	
Website:		Email contact of the company:	

### CONTACTS

1. Name:       1. Name:         2. Job title:       2. Job title:	
2. Job title:	
3. Phone number:	
4. Email:	
INVOICING ADDRESS IF DIFFERENT FROM ABOVE	
Company name: VAT Number:	
Address:	
State:	
Country:	

\* Please indicate your country code example: +82 (0)2 564 98 33

Main activity of your company (refer the number):

1) Raw material producer – 2) Producer of Manufacturing Equipment related to Raw Materials and Intermediates – 3) Producer of Manufacturing Equipment related to Composite Part Manufacturing 3.5) Producer of Testing Equipment – 4) Producer of Consumables used with Manufacturing Equipment – 5) Producer of fiber based textile intermediates – 6) Producer of fiber/resin based semi-finished intermediates – 7) Producer of other semi-finished intermediates – 8) Software supplier for Design and/or Manufacturing – 9) Distributors, Agents, Representatives – 10) Composite Parts Producers – 11) Recycler of Composite Raw Materials, Intermediates and Finished Parts – 12) Composites Technical and Technology Transfer Centres – 13) Service Providers - Composite Industry & General – 14) Investors and Analysts – 15) Clusters, Networks, Associations and Official Bodies – 16) Academia & Training – 17) Media: Press/Magazines/Web/Conference and Other media – 18) OEM and Other Composite End Users – 19) Other Composites Industry Interested Parties.

# **1. YOUR BOOTH TYPES AND PRICES**

A TYPE OF STAND	TOTAL SURFACE	SQM PRICE/SQM	TOTAL
RAW SPACE > 21 sqm	sq	n €380 (Excl. VAT/sqr	m) =€
ECONOMIC BOOTH 9 - 24 sqm	sq	n   €465 (Excl. VAT/sqr	m) =€
COMFORT BOOTH 18 - 24 sqm	n sqr	า €495 (Excl. VAT/sqn	n) =€
TOTAL (Excl. VAT)			=€
B REGISTRATION PACK AND SERVICES TOTAL			
Registration pack - Compulsory -	- 1 pack per compa	ny: €490 = €	
TOTAL (Excl. VAT) NON FRENCH COMPANY (A+B)       = €			
VAT (FRENCH COMPANIES ONLY (VAT to French exhibitors only, according to the article 259-1° of the Tax Code)			
TOTAL A+B =€		+20% VAT	



EARLY BIRD\* 5% Early Bird discount for bookings and down payment before February 15, 2020

## **2. RENTAL CONDITIONS & GENERAL RULES AGREEMENT**

PLEASE TICK (MANDATORY)	
<ul> <li>We have read the rental conditions (refer to pages 3 to 6) and agree.</li> <li>We agree to pay JEC 50% of the total amount. upon registration.</li> </ul>	The Early Bird rate will only apply if JEC receives your down payment before February 15, 2020. After reception of the 50% down payment you will receive your booth location.
	The balance is due 11 weeks before the event, August 24, 2020.

## **3. PAYMENT OPTIONS**

PAYMENT BY BANK	TRANSFER TO JEC
Beneficiary name:	Journals and Exhibitions JEC
Beneficiary adress:	251 boulevard Pereire, 75017 Paris, France
Bank name:	Banque Palatine
Bank adress:	Succursale Matignon
Bank account:	12 avenue Matignon, 75008 Paris, France 40978 / 00022 / 0357315V001 / 72 BIC: BSPFFRPPXXX
IBAN:	FR63 / 4097 / 8000 / 2203 / 5731 / 5V00 / 172
PAYMENT BY CREDIT         Mastercard         Holder's name:         Card number:         Expiration date:	Visa VISA

Name:
Job title:
Date:
AUTHORIZED SIGNATURE AND COMPANY STAMP:

The signature indicates that the rental conditions have been read and commits the company to respect the rental conditions. A booth will not be reserved or assigned to any company without a duly signed exhibitor's contract.



## 1. ACCEPTANCE OF TERMS AND CONDITIONS OF PARTICIPATIONS

present terms and conditions (hereinafter referred to as the "Terms and Conditions") shall apply to all those legal entities (hereinafter referred to as the "Exhibitor") who make a request for admission to have a booth at JEC Asia 2020 (hereinafter referred to as the "Exhibition") organized by JEC (French SAS with a share capital of 308 000 euros whose registered office is at 251 Boulevard Pereire, 75017 Paris, and registered in the Paris trade and company register under number B410 352 611 hereinafter referred to as the "Organiser") at the exhibition center SEOUL COEX. Republic of Korea (hereinafter referred to as the "Venue").

1.1 Within the context of its application to participate, the Exhibitor confirms having read through these Terms and Conditions, the General Rules and Regulations Governing Exhibitions in The Republic of Korea and where available, any specific rules for the Exhibition and undertakes to accept all the clauses thereof, without reservation or restriction. Admission to the Exhibition requires the Exhibitor's complete acceptance of these Terms and Conditions, as well as all the documents referenced herein.

The Organiser reserves the right to modify these Terms and Conditions without notice. Any changes hereto will be brought to the Exhibitors attention. Modifications resulting from changes in regulations and/or related to personal and property safety or security will have immediate effect, without the need to sign any document or supplement.

1.2 In the event of modification of the dates and/or the venue hosting the Exhibition, determined by the Organiser for any reason whatsoever, or of any change to these Terms and Conditions without notice which do not have immediate effect as set out in the above 1.1 section, the Exhibitor will be notified of that change. Unless the Exhibitor cancels its application to participate by means of registered post with acknowledgment of receipt, sent to the Organiser within fifteen (15) days of the said notification, the Exhibitor will be considered as having accepted the new dates and/or the venue hosting the Exhibition, or the amended version of the Terms and Conditions

The Exhibitor undertakes to accept, to respect and enforce all the instructions set out in the Exhibitor's section of the Exhibitor's Technical Guide provided about the details of the Exhibitor's participation in the Exhibition. The signatory (Exhibitor) of the exhibit space rental contract is liable to the Organiser for all consequences arising out of noncompliance with the instructions and regulations.

The Terms and Conditions of the Exhibition and in particular the opening and closing dates and hours, duration, venue, and participation fees, are set by the Organiser and are subject to change at the Organizer's initiative without giving rise to any payment claims.

1.3 Decision-making power in the event of a threat to public safety: The Organiser has the right to determine whether the Exhibition should be interrupted, or the venue evacuated in the event of a threat to public safety and the Exhibitor undertakes not to make any complaint subsequently.

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1.4 Cancellation of the Exhibition in the event of force majeure: The Organiser may cancel the Exhibition in case of a force majeure event as recognized by French jurisprudence. The Organiser reserves the right to cancel location requests at any time by sending written notification to Exhibitors, who may claim no right to set-off whatever the reasons for such a determination. Any amounts available after payment of all expenses incurred are to be divided up among Exhibitors as a pro rata of the amounts paid; however, it is expressly agreed that the Exhibitor may not exercise a remedy on any account against the Organiser, Furthermore, the Organiser shall not be held liable for any loss or damages.

Force majeure events include:

- Events described as such by French jurisprudence,

Events that render the Venue's operation impossible, regardless of the cause, and listed exhaustively below:
 fire, explosion, flood, violent storm,

lightning damage,

- deterioration of technical equipment resulting in it being impossible to operate the venue,

- decision by a government authority to close or requisition the Venue.

### 2. ADMISSION

### 2.1 Application

Applications to participate to the Exhibition must be addressed to the Organiser using the valid documents provided by the Organiser, including booth surface and booth-related services requested by the Exhibitor, together with a down payment of 50% of the total amount of the price of booth surface and services requested.

### 2.2 Examination

All applications to the Exhibition are subject to examination by the Organiser, which reserves the right to access and verify the following non-exhaustive elements:

- Any Exhibitor's contract from a candidate who has an outstanding debt or disputed claim with the Organiser will not be taken into account.

- The merchandise, products, or services presented by the Exhibitor must conform to the trade fair classification & nomenclature of the Exhibition.

- Products, services and their presentation must match the positioning of the Exhibition.

Only contracts that are duly signed

by an individual deemed to have the proper authority to commit the exhibiting company and which are accompanied by the down payment as set by the Organiser will be taken into consideration. Not-withstanding payment of this first installment, the billing of it, and/or its receipt, acceptance of the applicant or his/her company is subject to appraisal.

2.3 Notification: The Organiser will notify the Exhibitor of its decision (approval or rejection of the application) by electronic mail. In case of refusal, the Organiser will notify the applicant or his/her company of the decision and reimburse any down payment made. Acceptance is made known by official notification from the Organiser and/or by the remittance of an invoice or a venue map specifying the booth's location and surface area.

2.4 In the case of the Organizer's approval of the application to participate to the Exhibition, the Organiser and the Exhibitor will be definitely committed one to the other by means of a contract whose contents comprise the Exhibitor's application as approved by the Organiser, these Terms and Conditions and the other documents referenced in section 1 above. Once acceptance has been confirmed, the Exhibitor shall comply with subsequent procedures until the Exhibition opens.

2.5 Reasons for the decision to accept an application:

The Organiser is not required to explain its decisions on applications. The allocation resulting from registration is personal and cannot be transferred. Acceptance does not imply any entitlement for a future Exhibition and shall not confer upon the Exhibitor any booking rights or priorities.

2.6 Notification by the Exhibitor of new information that would justify the reconsideration of its application:

The Exhibitor must inform the Organiser of any information or event that occurs or comes to light after its application has been made, that would justify the reconsideration of its application.

2.7 Cancellation by the Organiser of its decision to accept an application when it was accepted on the basis of erroneous or inaccurate information or information that has become inaccurate: The Organiser reserves the right to request, at any time, additional information relating to the foregoing and, if appropriate, to reconsider an admission decision that was made on the basis of erroneous or inaccurate information or information that has become inaccurate. Any downpayment made will then remain the property of the Organiser, which also reserves the right to seek payment of the price of the service in full.

#### 3. WITHDRAWAL AND PENALTIES

Signing the Exhibitor's contract constitutes a firm commitment from the Exhibitor. If the Exhibitor wishes to withdraw, he must notify the Organiser by registered letter with acknowledgement of receipt. Following cancellation compensation fees will apply:

- If the withdrawal occurs before April 3, 2020 the cancellation compensation fees will be 50% of the total amount to be paid to the Organiser.

- If the withdrawal occurs between April 4,

2020 and July 4, 2020 (date of reception by the Organiser), the cancellation compensation fees will be 70% of the total amount to be paid to the Organiser.

- If the withdrawal occurs after July 5, 2020, the cancellation fees will be 100% of the total amount to be paid to the Organiser. This is equally applicable if the Exhibitor has not taken possession of his space the evening before the opening of the trade fair.

Any subsequent decrease in surface area will be considered as a cancellation for the subtracted surface area and subject to the cancellation compensation fees provided before. If there is any change of order after the contract is concluded that results in a loss of income for the Organiser, the Exhibitor will be obliged to pay the initial amount of the order.

### 4. PAYMENT TERMS

4.1 Down Payment: A down payment of 50% of the total amount of the price of booth surface and services requested must be paid by the Exhibitor to the Organiser when applying to participate, as stated in section 2.1 above. The corresponding down payment invoice will be sent once the contract is received by the Organiser, fully completed and signed. If the down payment is not received in due time by the Organiser, the Exhibitor will not receive its official booth location confirmation and no claims may be made regarding the absence of available space. Once the down payment is made and received by the Organiser, the Organiser will confirm the booth location and booth surface according to the section 5 below.

4.2 Full participation invoice: Once the booth location and surface are confirmed by both parties, according to the section 5 below, the full participation amount of the price of booth surface and services purchased by the Exhibitor to take part in the Exhibition shall become due to the Organiser. The Organiser will send the full participation invoice accordingly.

4.3 Balance payment: The balance on the participation fee invoice that is sent to the Exhibitor before the Exhibition is due no later than 11 weeks before the opening of the Exhibition – August 26, 2020 - without discount for prepayment or cash payment. If the full payment has not been received by August 26, 2020, the Exhibitor will not be able to get access to the Venue and to use the onsite logistics and operations services.

#### 4.4 Late registration:

In the event that the Exhibitor registers less than 12 weeks before the Exhibition – August 19, 2020, the fees must be paid in full along with the signed contract.

#### 4.5 Late payment:

Any amounts that remain outstanding after the invoice payment date, will result in the automatic application of late payment charges (penalty of  $\in$  40.00 and legal monthly rate of interest: 1.5%). These will begin to accrue as soon as the Exhibitor has been officially notified. This fixed fee does not preclude any other fees incurred by the Organiser in recovering unpaid invoices. If the full payment has not been received by August 26, 2020, the Exhibitor will not be able to get access to the Venue and to use the onsite logistics and operations services.



### 5. ALLOCATION OF BOOTHS

5.1 The Organiser alone can determine the general arrangement of the Exhibition and the arrangement of the booths at the Venue.

The Organizer will create an Exhibition floorplan and is free to manage the allocation of booth space as applications are received, and as and when admission is granted, taking Exhibitor requirements and the nature of the exhibited products into consideration to the extent that it is possible.

5.2 The Organiser will do his best to take into account the wishes expressed by the Exhibitors in their application request and the nature of products or services to be exhibited. So as to be able to do this and taking into account the inherent constraints imposed in the placement of Exhibitors, the Organiser reserves the right to modify the surface area requested by the Exhibitor up to a maximum of 5% and to modify the corresponding invoice accordingly, without this giving the Exhibitor the right to cancel its booking.

5.3. Any complaints made by an Exhibitor about the allocation of booth areas should be addressed in writing to the Organiser within seven (7) days of receiving the features (a venue map specifying the booth's location and surface area allocated) of the Exhibitor's location. Any such complaints must be supported by documentation that clearly sets out the serious nature of, and/or the reasons for, the complaint. The fact that an Exhibitor has participated in previous Exhibitions in no way constitutes a right to a specific location for that Exhibitor.

The Organiser will make all due efforts to satisfy justifiable requests for change in location.

5.4 If the Exhibitor has not contacted the Organiser within seven (7) days of sending the features (a venue map specifying the booth's location and surface area allocated) of the Exhibitor's location, the Exhibitor shall be deemed to have accepted the booth allocated to it. Under no circumstances shall the Organiser be held liable for any consequences arising from the location of a booth allocated to an Exhibitor.

5.5 Non-occupation of the allocated booth In the event that an Exhibitor, for any reason whatsoever, has not occupied its allocated booth on the Exhibition opening day, the Exhibitor shall be deemed as defaulting. Notwithstanding all other measures taken, at the Exhibitor's own risk, the Organiser may dispose of the defaulting Exhibitor's booth without the latter being able to claim a refund or compensation, even if the booth is allocated to another Exhibitor.

### 6. BOOTHS / EXHIBITS

6.1 Presented products or services Unless it has the Organizer's prior written consent, the Exhibitor may only present materials, products or services that are listed on the Exhibitor's contract and that comply with the nomenclature of products or services prepared by the Organiser. Unless there is an express stipulation to the contrary, second hand materials or products may not be presented or offered. The Exhibitor may only present products that it produces or distributes: in such case, it will attach a list of the brands whose products or services it proposes to promote to its application form.

6.2 Maintenance of the offer presented on the booth until the end of the Exhibition Exhibitors may not strip their booth, nor remove any of their items, before the end of the Exhibition.

### 7. SUB-LETTING / CO-EXHIBITOR

7.1 The Exhibitor may not provide advertising services on any media for a company that is not itself an Exhibitor. Furthermore, the Exhibitor is prohibited from assigning or subletting any booth or part of any booth area to another company, notably in return for payment, without prior written agreement from the Organiser.

7.2 If the Organiser agrees to the subletting or co-sharing, the Exhibitor must pay individual registration fees for each of the companies present at the booth. They will be considered as co-Exhibitor or indirect Exhibitor of the Exhibitor and the Exhibition All co-Exhibitors and indirect Exhibitors shall be declared to the Organiser and listed in the Exhibitors list. The Exhibitor will ensure that any sub-lessee, co-Exhibitor, indirect Exhibitor or member of a pavilion complies with these Terms and Conditions as well as the Exhibition's rules and regulations. The Exhibitor is liable for any breach of these Terms and Conditions committed by co-Exhibitors and/or sub-lessees at its booth.

Moreover, the Exhibitor hereby holds harmless the Organiser against any dispute, claim, charge, judgment and/ or any kind of disbursements that may arise as a consequence of any company present at its booth in relation to their participation at the Exhibition.

### 8. BUILD-UP, FIT OUT AND CONFORMITY OF THE BOOTHS

Information regarding the buildup, fit out, conformity of booths, equipment and removal of booths will be available in the Exhibitor's Technical Guide.

The Exhibitor technical guide can be downloaded online in the Exhibitor's section of the Exhibition website, after booth location validation and once the login and password have been shared to the Exhibitor by the Organiser. The technical Guide includes the order slips for electricity, water, invitations, insurance, safety procedures, and customs, among others, instructions for arranging the booths and a number of useful addresses.

8.1 Booth occupation

Each Exhibitor will occupy its booths no later than the day before the Exhibition opens to the public. If it fails to occupy its booth, refer to 5.5.

8.2 Compliance with applicable laws and regulations

Exhibitors are required to comply with all applicable laws and regulations in force at the time of the Exhibition, whether issued by public authorities, the venue or inside the Technical guide issued by the Organiser. The Organiser shall close and prohibit the operation of any booth that does not comply with these laws and regulations. The Exhibitor will fill and return all mandatory declarations and obtain the necessary approval and/ or accreditation. The Exhibitor shall not cause any noise nuisance or discomfort to neighboring Exhibitors or negatively impact the Exhibition's organization.

### 8.3 Damage

The booth area, the booth itself and any equipment made available to the Exhibitor by the Organiser shall be returned to be in good condition, free of any waste. Any damage caused to the occupied space, the floor, the booth, the supplied equipment or the existing infrastructure that is observed when the booth is returned will be invoiced to the Exhibitor.

#### 8.4 Build-up

During the build-up period, the Exhibitor is required to comply with the Professional plan for the health and safety of employees involved in joint activities during the build-up and tear down periods for exhibitions which was adopted by UNIMEV at its General Meeting on 2 July 2010 and which is available at http://www. unimev.fr/.

8.5 Arrival/departure of goods at/from the Venue

The Exhibitor must comply with the Organizer's instructions relating to the regulations governing the arrival and departure of goods, particularly with respect to vehicle traffic on the Exhibition premises.

8.6 Respect for the time allowed for buildup activities

The Exhibitors or their employees or suppliers must have completed their set up on the dates and at the times set by the Organiser. After the said dates and times, no packing, equipment, transport vehicles or outside contractors may access, or remain at the Exhibition Venue, for any reason whatsoever and however harmful that may be to the Exhibitor's interest.

8.7 Reception of parcels and goods by the Exhibitors or their employees or suppliers

Each Exhibitor or its employee will be responsible for the transport, reception and shipment of its parcels and goods, and for the acknowledgement of their contents. If the Exhibitor is not present to receive its parcels or goods, the Organizer will refuse them, in which case the Exhibitor will not be able to claim compensation for its loss. The Exhibitors shall refer to the Exhibitor Technical guide providing all the necessary contacts for the logistics and transportation of goods.

8.8 Respect for Venue integrity and safety The fitting out of the booths must not, in any event, damage or change the permanent installations at the Exhibition venue, and must not detract from the convenience or the safety of the other Exhibitors and visitors. The Exhibitor will be liable for all damage it causes. To this end, the Exhibitor must take out an insurance policy to cover damage caused.

8.9 Conformity of the fit out of the exhibition booths

The specific decoration of the booths must be carried out by the Exhibitors under their responsibility. It must not interfere with the visibility of the signs and safety equipment, nor affect the visibility of the neighboring booths and must comply with any provisions in the Organizer's special rules and regulations or those of the host Venue and the Exhibitor guide.

#### 8.10 Conformity of the materials used

The materials used to fit out the booth, including hangings and carpeting, must comply with the rules and regulations in force. The Organiser has the right to have any equipment or installations that are not in compliance removed or destroyed, at any time, at the Exhibitor's expense.

8.11 Action by the Organiser to remove/ change the Exhibitor's installations

On its own initiative or at the request of an Exhibitor which thinks that its interests have been harmed, the Organiser reserves the right, before the Exhibition opens to the public and during the Exhibition, to remove or change installations that cause annoyance to the neighboring Exhibitors or visitors, or do not comply with the special rules and regulations of the Exhibition or the special plans/projects that were submitted previously for its approval, where necessary.

8.12 Compliance with the health and safety regulations

The Exhibitor or any person duly appointed to represent it, must be present on its booth when the booth is inspected by the safety officers, and must comply with the safety measures imposed by the authorities and the safety measures adopted by the Organiser or the venue manager, throughout the Exhibition.

8.13 Customs

The Organiser shall not be held responsible for any concerns arising from the completion of customs formalities. Each Exhibitor is responsible for carrying out all customs formalities.

## 9. TEAR DOWN AND REMOVAL OF THE BOOTHS

9.1 Presence at the booth

The Exhibitor or its representative is required to be present at its booth when the tear down starts, and until the booth has been completely removed.

During the tear down period, the Exhibitor is bound to comply with the Professional plan for the health and safety of employees involved in joint activities during the build-up and tear down periods of exhibitions adopted by the UNIMEV General Meeting on 2 July 2010, which is available at http://www.unimev.fr/.

9.2 Removal of the booth - The booth, goods and special decorations, along with the waste remaining from the materials that were used to decorate the booths, must be removed by the Exhibitor within the time limit specified by the Organiser. If the Exhibitor fails to remove the installations within the time limit set, the Organiser will be entitled to destroy the installations and abandoned goods, without having any obligation to refund the Exhibitor for the value of those items. Should the Exhibitor fail to vacate the place on the date set, the Organiser will be authorized to seek the payment of penalties for late performance, compensation and all the costs incurred in clearing the place, including collecting and removing waste.



9.3 Recycling of waste

The place must be cleared in accordance with the health and safety rules in force and following procedures that are compatible with the waste collection and removal service.

9.4 Liability in the event of damage to the places and the equipment made available The Exhibitor must leave the place, decors and equipment made available to it in the condition in which it found them. Exhibitors responsible for any deterioration caused by their installations or their goods, either to the equipment or the building, or else to the floor space occupied, will be held liable.

9.5 Quality of the presentation of the offer to the public

Bulk packing, the covers used when the Exhibition is closed, items not used to present the offer and the staff cloakroom must be out of the sight of visitors. Conversely, it is forbidden to leave the items that are supposed to be on display covered during the business hours of the Exhibition. The Organiser reserves the right to remove covers from items without being held liable, in any way, for damage or losses that might result from such an action.

### 9.6 Ban on smoking

As laid down by law, it is strictly forbidden to smoke on the premises of an establishment that is open to the public, except in the areas set aside for that purpose.

9.7 Written record of any notified breaches

Any failure to comply with any of the provisions of this chapter will be recorded in writing by the Organiser and may be used as a ground to refuse to allow the Exhibitor to participate at future exhibitions.

### **10. ACCESS TO THE EXHIBITION**

10.1 Entry to the Exhibition

Persons wishing to enter the Exhibition must have a badge issued by the Organiser. Badges allowing the holder to enter the Exhibition are issued to the Exhibitors under the conditions laid down by the Organiser. Exhibitors will receive a limited number of badges for their staff. Additional Exhibitors badges will be invoiced by the Organiser.

Invitations for the persons or companies that the Exhibitors wish to invite are issued to the Exhibitors under the conditions laid down by the Organiser, including a limit in quantity of them. Unused tickets may not be returned or exchanged and will not be refunded.

10.2 Organizer's right to deny access to or expel any person

The Organiser reserves the right to deny access to or expel any person, whether a visitor or Exhibitor, whose presence or behavior might harm or damage:

- the protected interests of consumers or business ethics;

- the security, peace or image of the Exhibition;

- the integrity of the Venue.

10.3 Prohibition on the sale of badges by Exhibitors

The distribution, reproduction or sale by an Exhibitor, with a view to making a profit, of badges or invitations issued by the Organiser is strictly forbidden and may lead to court proceedings. If the fraudulent use of a badge or invitation is brought to its attention, the Organiser reserves the right to contact the relevant authorities.

# 11. CONTACT AND COMMUNICATION WITH THE PUBLIC

## 11.1 Obligation to be polite and to behave in a dignified manner

The Exhibitors and their staff and suppliers must be smartly dressed and extremely polite to all other persons, such as visitors, other Exhibitors, Organizers staff, security staff, hosts and hostesses and all other service providers. The staff must not bother customers nor move outside the booth. Any failure to comply with this provision will be recorded in writing by the Organiser and may be used as a ground to refuse to allow the Exhibitor to participate at future exhibitions.

### 11.2 Exhibitor's presence

The booth must be occupied by the Exhibitor or its representative at all times during the hours when the venue is open to Exhibitors (including during the buildup and tear down periods and when deliveries are made), and at all times during the hours when the Exhibition is officially open to visitors. Any failure to comply with this provision will be recorded in writing by the Organiser and may be used as a ground to refuse to allow the Exhibitor to participate at future exhibitions.

11.3 Preparation and distribution of the Buyers' Guide

The Organiser has sole rights to publish and sell the Buyers' Guide listing all Exhibitors, along with the rights relating to the advertisements contained in the catalogue. It may grant all or any part of these rights as necessary. The items and information required for the preparation and publication of the Buyers' Guide, in printed and electronic format, will be provided by the Exhibitors on their sole responsibility. The

Organiser may on no account be held liable for omission, reproduction errors, misprints, or any other errors that may occur, and reserves the right to make changes or to group certain entries as it sees fit.

All associations, companies, brand names and materials must be declared in due time and entered the Buyers guide, in order to be exhibited and presented to the public. The Organiser reserves the right to refuse to allow any association, company, brand name, or material that has not been duly declared and entered in the Buyers guide to be exhibited.

The Exhibitors authorize the Organiser to publish, in digital or printed format, the information provided on the Exhibitor online platform, in the Buyers' guide listing all Exhibitors, on the website and in any other document relating to the Exhibition (visitor's guide, plans for public display, etc.).

When they register, the Exhibitors give their authorization to the Organiser to use their name and image (brand, logo, products or services, booth) in media communications or canvassing documents, in order to advertise and promote the Exhibition.

Any Exhibitor that gives its authorization is presumed to have obtained its employees' and subcontractors' authorization for their images to be used by the Organiser in connection with the Exhibition.

Once the Exhibitor has given its authorization, neither the Organiser, nor the producer nor the distributor can be held liable on account of the distribution of the Exhibitor's image, or that of its booth, brand, trademark, staff, products or services, for the purposes of the Exhibition, in France or abroad, in digital or printed format.

### 11.4 Display of posters

The Organiser reserves the exclusive right to display posters at the Exhibition venue. Therefore, on its booth, the Exhibitor can only use visuals, whether posters or signs, intended to promote its business, products or services, while having full regard for the instructions regarding general decoration. The Organiser may have visuals that do not comply with this provision removed.

11.5 Distribution of promotional material and products

Brochures, catalogues, printed matter, or objects of any kind whatsoever may only be distributed by the Exhibitors on their own booth. Brochures relating to products, trademarks or services that are not on display may only be distributed with the Organizer's written consent.

11.6 Distribution of non-promotional media and products – Conducting opinion surveys

It is forbidden to distribute or sell newspapers, periodicals, brochures, raffle tickets, badges, vouchers or coupons, even if they relate to charitable work, and to conduct opinion polls, at the Exhibition venue and in its immediate vicinity, unless the Organiser has granted an exemption from this rule.

#### 11.7 Various attractions

Any light, sound or audiovisual advertising and any promotion, entertainment or demonstration that could cause crowding in the aisles or cause a nuisance to the other Exhibitors must have the Organizer's prior approval. The Organiser will be entitled to revoke any authorization that may have been granted, in the event of disturbance to movement, to neighboring Exhibitors, or to the smooth running of the Exhibition itself.

Audible advertising and touting in any form whatsoever, are strictly forbidden. The Exhibitors must not obstruct the aisles or encroach upon them, in any circumstance, unless they have exceptional, prior, written authorization from the Organiser.

### 11.8 Fair information for the public

The Exhibitors must make sure that they provide the public with fair, objective and comprehensive information about the qualities, prices, and sales conditions of their products or services, and the related warranties, in compliance with the rules and regulations. They must not use any advertising or carry out any action whatsoever that could mislead or constitute unfair competition. 11.9 Compliance of the products and services presented at the Exhibition with the applicable rules and regulations

The Exhibitors undertake to present only products and services that are in compliance with The Republic of Korea rules and regulations. They will be fully liable for their products vis-à-vis third parties, and the Organiser will have no liability whatsoever in the event that an Exhibitor fails to comply with the law.

11.10 Compliance of the commercial activity carried on at the Exhibition with the general rules and regulations

It will be up to each Exhibitor to complete the formalities involved in its participation in the Exhibition, particularly those relating to labor regulations, customs requirements with respect to goods coming from abroad, and those relating to hygiene with respect to food products or animal species

### 11.11 Badges readers:

Visitors can collect information about the Exhibitor when connecting their badges to the badges reader(s) placed on the Exhibitor booth. Exhibitor can also collect information by connecting their badges readers to the badges of visitors who accepted to identify themselves on the Exhibitor booth and accepted to provide personal data to the Exhibitor. While renting a badges reader, the Organiser will provide to the Exhibitor the personal data (name, surname, company name, email address) of the visitors who accepted to identify themselves on the Exhibitor booth. The Organiser does not guarantee the Exhibitor to provide him with a minimum amount of data.

# 12. INTELLECTUAL PROPERTY AND OPERATING OR MARKETING RIGHTS

12.1 Intellectual property relating to the presented products and services

The Exhibitor hereby declares and warrants that it holds all intellectual property rights relating to the products and/or services exhibited, or that it has been authorized by the right's holder to exhibit the products, brands or services at its booth. The Exhibitor will assume responsibility for the intellectual property and operating or exploitation rights (patents, trademarks, models, etc.) relating to the products and services that it exhibits. The said measures must be taken before the products or services are presented at the Exhibition. The Organiser will not incur liability in this regard, particularly in the event of a dispute with another Exhibitor or visitor. The Organiser reserves the right to exclude Exhibitors that have already been found liable for infringement or counterfeiting.

## 12.2 Actions for infringement against rival Exhibitors

In accordance with the General recommendation regarding the fight against counterfeiting and infringement adopted by the UNIMEV General Meeting on 19 June 2008, which is available at http://www.unimev.fr/, any Exhibitor that wishes to bring an action before an administrative or ordinary court for counterfeiting or infringement against a rival Exhibitor, undertakes to give prior notice of this intention to the Organiser of the Exhibition.



12.3 Photography and filming at the Exhibition venue

Unless the Organiser gives written permission, photographs may not be taken and films may not be shot at the Exhibition venue, other than specific images or films of the Exhibitor's booth. Accreditation constitutes written authorization to take photographs or shoot films, provided third parties' image rights are respected.

12.4 Photographs and films relating to particular booths

The taking of photographs of certain items at a particular booth may be forbidden at the Exhibitor's request.

The Exhibitor specifically authorizes the Organiser, free of charge, to photograph and/or film the Exhibitor, the Exhibitor's team, and the products exhibited at the Exhibitor's booth, and use these images in any medium including promotion and advertising, in The Republic of Korea and abroad for an unrestricted period.

#### 12.5 Personal data

The Organiser processes the Exhibitor personal data in accordance with these General Terms and Conditions of Participation. Only the Organiser staff and its service providers have access to the Exhibitor personal data. While participating in the event, the Exhibitor gives its consent (which he may withdraw at any time) to the Organiser to use its personal data. The Organiser will communicate to the Exhibitor business proposals and news about the Exhibition group by any communications or channel. If need be, these data can be communicated to third parties (partners and suppliers). The Exhibitor has a right of access, rectification, delete data and to limit its processing and a right regarding the portability of its data. The Exhibitor may exercise these rights at any time by writing to the company JEC Group – 251 boulevard Pereire – 75017 Paris. The Exhibitor's personal data will be kept for the duration of its commercial relationship with the Organiser.

#### 13. APPLICATION OF THESE GENERAL RULES AND REGULATIONS AND SETTLEMENT OF DISPUTES

Any breach of these rules and regulations, of the special rules and regulations by which they are supplemented, or of the specifications in the Exhibitor Technical guide issued by the Organiser, may lead to the exclusion of the Exhibitor in breach, with police assistance if necessary. Should such a situation arise, the unpaid balance of the price of the Organizer's service will still be due, without prejudice to any sum remaining due or the costs incurred in closing the booth.

13.1 Disputes between Exhibition participants

In the event of a dispute resulting from damage being caused to one participant by another, the two parties must attempt to settle the dispute on the best terms. The Organiser must be informed but has no obligation to act as a mediator or arbiter. 13.2 Disputes between Exhibitors and customers/visitors

In the event of a dispute arising between an Exhibitor and a customer or visitor, the Organiser will not be held liable in any event. The Organiser must be informed of the dispute but has no obligation to act as a mediator or arbiter.

13.3 Respect for the peace and image of the Exhibition

Whatever the merits, in the event that an Exhibitor wishes to make a complaint against another Exhibitor or the Organiser, this dissatisfaction must be expressed away from the areas of the Exhibition that are open to the public and must not disturb the peace or damage the image of the Exhibition in any way.

13.4 Disputes - Notice – Limitation period Any claim must be sent by registered letter with acknowledgement of receipt within ten days after the end of the Exhibition.

### 13.5 Competent courts

The parties shall attempt to settle amicably and rapidly any dispute that may arise between them in relation to the interpretation and/or execution of the contract and these Terms and Conditions. Any dispute that cannot be settled in this manner will be subject to the exclusive jurisdiction of the Paris courts.

#### 13.6 Tolerance

Any tolerance shown by the Organiser regarding a failure (partial or complete) by the Exhibitor to carry out any provision(s) set out in these Terms and Conditions shall under no circumstances give rise to any rights which benefit the Exhibitor nor modify the Exhibitor's obligations towards those terms and regulations.

#### 13.7 Sanctions

In the event of any breach of the Terms and Conditions, the Organiser, having given formal notice in the presence of a bailiff in respect thereof and where the breach remains unremedied, shall have the right to close the corresponding Exhibitor's booth forthwith and prevent the Exhibitor from entering the booth area, without such an action giving rise to a right to claim material or nonmaterial damages from the Organiser in respect thereof. The Exhibitor shall be liable for any costs arising from the Organizer's intervention (bailiff's fees and/or fees relating to the booth closure). In any event, once any breach has been identified, the Organiser has the right to terminate this contract without incurring liability for any losses suffered by the Exhibitor and will immediately repossess the booth area. In addition, the Organiser has the right to refuse the Exhibitor admission to any Exhibition organized by any company within the JEC Group for a period of three (3) years.

### INSURANCE

14.1 Exhibitor's obligation to take out insurance: Insurance is obligatory for all Exhibitors.

In addition to its regular insurance covering the items on display and more generally all movable or other items in its possession, the Exhibitor is required to take out at its own expense insurance contracts from a company certified to perform insurance transactions in The Republic of Korea, covering the financial consequences of any liability that may be incumbent upon it for reasons of bodily harm or material or immaterial damage caused to third parties, including the manager and the owner of the Venue, as a result of its activity during its participation in the Exhibition (including during the build-up and break-down periods).

If required by the Organiser, it will provide evidence of its insurance coverage, when its registration is confirmed, by means of a certificate of insurance (including insurer company, policies taken out, their total sums and their period of validity).

14.2 The Organiser will not be liable for any damage that the Exhibitor might cause to third parties, including the Venue owner and manager, and other suppliers or for any loss, theft, or destruction of the exhibited material and merchandise.

14.3 Waiver of recourse against the Venue manager and/or venue owner companies:

Executing the commitments undertaken by the Organiser towards the Venue and/or Venue manager owner companies, the Exhibitor, by the mere fact of its participation, declares that it waives all recourses that it or its insurers may be entitled to make against these companies and their respective insurers for any damage covered by the tenant risk policy and for any direct or indirect losses the latter parties may cause to its property, equipment and fittings, as well as any caused to that of its agents, and additionally for any operating losses and /or extra costs regardless of the cause, with the exception of malicious acts.

In addition, the Exhibitor declares it waives all recourse against the Venue manager and/or Venue owner companies and their respective insurers in the case of one of the following events occurring, with harm caused to the Exhibitor:

Fire damage, theft, water damage, damp or any other situation affecting its own property, with the Exhibitor being required to unsure itself against these risks, Abnormal actions by other Venue

Abnormal actions by other Venue occupants, their staff or suppliers, or visitors, Interruption or inadvertent

functioning of the water, gas or electricity supply, the air conditioning or other general system, the suspension or shut down, even for an extended period, for a reason out of the control of the Venue Manager and/or Venue owner companies of fluid systems including the automatic fire extinguisher network, heating and airconditioning systems, or any one of the equipment items shared by the Venue.

Contamination of the heating, water or air conditioning networks for a reason out of the control of the Venue manager and/or site owner companies Security measures taken by the Venue manager and/or Venue owner companies and/ or by any government authority, should these cause harm to the Exhibitor. The Exhibitor undertakes to obtain the same waiver from its insurers.

14.4 Waiver of recourse against the Organiser:

The Exhibitor also declares it waives all recourse that it or its insurers may be entitled to make against the Organiser and its insurers in regard to damage covered by the tenant risk policy and direct or indirect damage its property, equipment and fittings may suffer as well as that of its agents, as well as for any operating losses and/or extra costs regardless of the cause, with the exception of malicious acts.

The Exhibitor undertakes to obtain the same waiver from its insurers.

It is further specified that, on the basis of reciprocity and excepting malicious acts, the Organiser and its insurer waive any claim against the Exhibitor and its insurer for damage affecting any property, equipment and fittings belonging to the Organiser and which the Exhibitor is responsible for. It is further specified that this waiver is not applicable for any loss or damage that may affect the Venue's buildings, fittings and equipment owned by the Venue manager and/or owner companies and that has been given into the care of the Exhibitor.

PLEASE SIGN AND RETURN THE 6 PAGES OF EXHIBITOR'S CONTRACT. NAME, DATE AND SIGNATURE:

# **BOOTH FORMULA**

### **ECONOMIC**

€465/sqm 9≤24 sqm



Floor	Choice of 3 colors harmonies: Carpet / Melamine partition /
& partitions:	Aluminium frame (Ht 2,40m)
Equipment:	<ul> <li>Storage room equipped with 2 shelves &amp; coat rack</li> </ul>
	(surface based on booth surface)
Furniture:	<ul> <li>1 Standard white set: 1 round table / 3 chairs / 1 basket /</li> </ul>
	1 brochure rack
Electricity:	<ul> <li>Electrical switchbox (3kW intermittent) / 1 triple outlet</li> </ul>
Lighting:	<ul> <li>1 spotlight 100W per 3 sqm (on rack)</li> </ul>
Signage:	• 1 fascia sign per aisle with company name & booth number

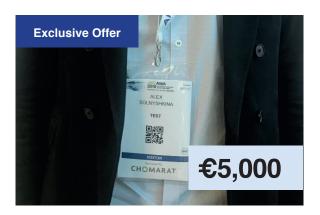
<b>COMFORT</b> €495/sqm ≥18-24 sqm	Floor: Partitions:	<ul> <li>Carpet and pattern (4 choices of colors)</li> <li>3 colors harmonies: Melamine partition / Aluminium frame (Ht 2,40m)</li> </ul>
Company Intre 1.7	Equipment:	<ul> <li>Storage room equipped with 2 shelves &amp; coat rack (surface based on booth surface) / 1 head partition per aisle &amp; 1 signage tower (2 choices of colors) / 1 lockable reception desk with shelves &amp; document rack / 3 shelves (straight or slanted) on partitions / Half glazed office room for booths &gt; 24 sqm (surface based on booth surface)</li> </ul>
	Furniture:	<ul> <li>Credit of €20/sqm to select from the catalogue / 1 fridge of 140 L (filled with soft drinks)</li> </ul>
	Electricity:	<ul> <li>Electrical switchbox (3kW intermittent) / 1 triple outlet</li> </ul>
	Lighting:	• 1 spotlight 100W per 3 sqm (on rack) / 1 spotlight 300W per tower sign
	Signage:	<ul> <li>1 sign per head partition with company name &amp; booth number /</li> <li>1 tower sign (Ht 4,80m) with single side logo (double side for booths &gt; 24 sqm)</li> </ul>

# WHAT IS THE REGISTRATION PACK AND SERVICES?

This cost is a mandatory fee applicable to all participants, which includes:

- The administrative costs related to your participation
- Access to the Online exhibitor's platform
- Company listing on the following digital and printed tools: event's guides, mobile application, online research engine, the interactive maps and on wall maps at the event
- Access to the Business Meeting Program
- Access to Exhibitors pricing for sponsoring items
- E-invitations for your guests (quotas based on square meterage)
- Badges allowance for your staff and guests (quotas based on square meterage)
- Press pack (in the digital press section before and during the event)
- Registration to the JEC Composites Business Directory (www.jeccomposites.com)

# **SPONSORING PRODUCTS**



### SHOW BADGE SPONSORSHIP

Gain a unique brand visibility! Your logo will appear on the entrance badges distributed to every participant of the show: attendees, exhibitors, organizers, press, VIP, speakers, etc...



### **BADGE-HOLDER LANYARDS**

Worn by every attendees & exhibitors, your logo will be visible everywhere. Each sponsor has the opportunity to have his logo appear on 3500 lanyards. Your company logo appear on mandatory lanyards that are distributed at the entrance of the show. Use this original promotion tool to give your brand the highest exposure.

### ADVERTISEMENT IN THE OFFICIAL VISITORS GUIDE

€1,300	Full page – Limited to 5 ads
€2,700	Back cover – exclusive offer
€1,000	1/2 Ad page – Limited to 6 ads
€2,000	Inside front / Inside back cover



### ADVERTISEMENT ON THE OFFICIAL SHOW BAGS

Make every attendee your ambassador! Your ad on one side of the JEC official bags distributed by JEC Group's hostesses at the entrance. As your logo is carried around the show, it often appears on official pictures, offering you an optimal and lasting exposure.

# Contacts

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